

Outbound marketing channels to target businesses

This slide showcases which channels should be included in outbound marketing campaign. It includes channels such as cold e-mails, LinkedIn lead generation, cold calls and direct mails.

Channels

Digital advertising

Content syndication

Events and tradeshows

Description

- Enables to target the audience based on:
 - Demographic
 - Physiographic
 - Interests and habits
- Digital ads to target the audience:
 - Display ads
 - Social media ads
 - E-mail ads
- Add text here

- Create content and publish it on third-party website:
 - Guest post
 - Leadership piece
 - Interview
 - Reuse of existing article
- Use of content delivery platforms to publish content (needs 10M page views p/m to become eligible)
- Add text here

- Organize events and tradeshows to:
 - Meet prospects
 - Face-to-face communication
 - Convert prospects
 - Retain customers
- Add text here
- Add text here
- Add text here
- Add text here

Impact

- Develop positive opinion about the brand
- Create more impact and persuade customer to buy the product
- Add text here
- Add text here
- Add text here
- Add text here

- Gives company and content extra exposure
- Helps to improve brand recognition
- Cost-effective and wide outreach
- Add text here
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- Add text here

- Provide platform to promote products/services
- Increases brand awareness and learn what works in market
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Custom Published Marketing Channels A Management View

Christian G. Meyer



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video transcript did you know that birds are evolved from dinosaurs all birds lay eggs and they can look very different they all have beaks feathers two legs and two wings most even have

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birds are a group of warm blooded vertebrates constituting the class aves: characterised by feathers toothless beaked jaws the laying of hard shelled eggs a high metabolic rate a four chambered heart and a strong yet lightweight skeleton

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basic statements 1 birds are the only living animals that have feathers 2 all birds fly 3 all birds have two wings 4 birds lose and replace their worn or damaged feathers 5 all birds have thick heavy bones that provide the structure they need to fly 6 birds have poor eyesight 7 birds have heartbeats that are slower than humans 8

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