

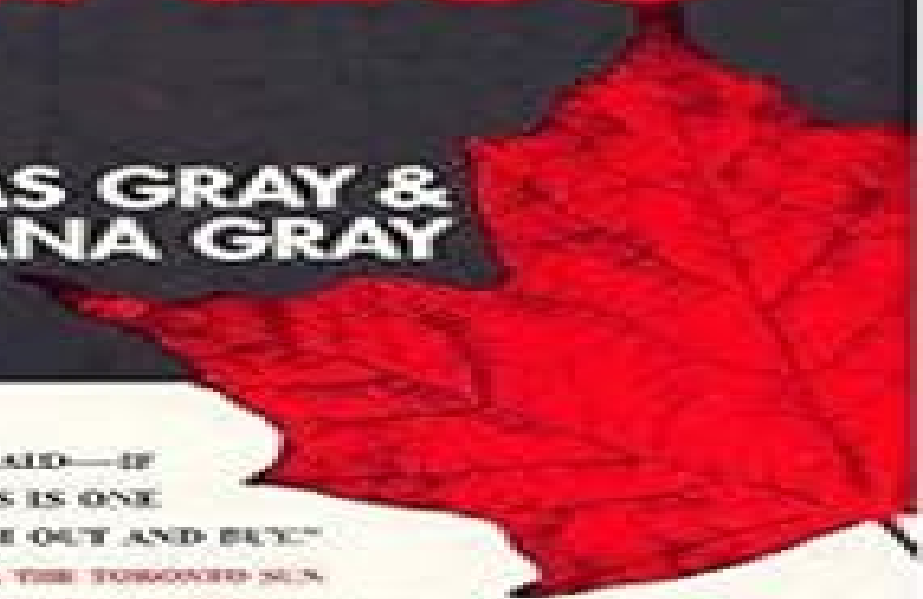
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THE COMPLETE CANADIAN SMALL BUSINESS GUIDE

DOUGLAS GRAY &
DIANA GRAY

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OF THE FIRST BOOKS I'D RUSH OUT AND BUY!"

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Complete Canadian Small Business Guide

Colin Barrow



Complete Canadian Small Business Guide:

Complete Canadian Small Business Guide, GRAY,2021-08-26 **Complete Canadian Small Business Guide 4/E**
Douglas Gray,2013-01-04 The Definitive Guide to Owning and Running a Successful Small Business The Complete Canadian Small Business Guide has been the go to book for thousands of Canadian entrepreneurs ever since it was first published in 1988 Now in its fourth edition this essential guide updates you on everything you need to know to understand manage and take advantage of the latest changes in technology law resources and best practices of today s small businesses Renowned experts in their field Douglas Gray and Diana Gray provide a complete reference for every question you have and offer street smart tips that will give your small business a competitive advantage The Complete Canadian Small Business Guide Fourth Edition answers all your questions about starting operating and expanding your business including Should I buy a business a franchise or start from scratch Where do I get financing how much do I need and how do I pay it back How do I get credit from my suppliers and when should I extend it to my customers How do I maximize the value of my lawyer accountant banker and insurance broker How do I use Internet marketing SEO and social media to enhance my business How do I hire the best employees and keep them Easy to read and fully up to date The Complete Canadian Small Business Guide provides the information you need in virtually any situation Douglas Gray LLB is Canada s foremost authority on small business Formerly a practicing lawyer he is the author of 25 bestselling business and personal finance books He lives in Vancouver B C Visit www.smallbiz.ca Diana Gray is an experienced business owner and consultant Her company provides centralized business services to small and medium sized companies as well as home based businesses

The Complete Canadian Small Business Guide Douglas A. Gray,Diana Lynn Gray,2000 Every small business owner or manager faces a multitude of questions each day The Complete Canadian Small Business Guide a comprehensive and easy to read guide has been the must have answer book for thousands of Canadian entrepreneurs since first published in 1988 Now in its third fully revised edition you will find every topic updated to reflect changes in technology in the law in resources and in the common practices of today s small businesses You will also find two new chapters covering doing business on the Internet and managing your insurance needs Douglas Gray and Diana Gray provide a complete reference for every question from the day you open your doors to when you make the decision to sell and all the challenges you may face in between They also offer street smart tips that can give your small business a competitive advantage They answer all your questions about starting operating and expanding your business including How do I use the Internet to enhance my business Do I need a web site Should I sell online Should I buy a business a franchise or start from scratch How do I hire the best employees and keep them How do I maximize the value of my lawyer accountant banker and insurance broker Where do I get financing how much do I need and how do I pay it back How do I get credit from my suppliers and when should I extend it to my customers The Complete Canadian Small Business Guide is your first stop reference when problems arise or key business decisions must be made You

will refer to it often Douglas Gray LL B is Canada s foremost authority on small business Formerly a practicing lawyer he is the author of 17 bestselling business and personal finance books Diana Gray is an experienced business owner and consultant Her company provides centralized business services to small and medium sized companies as well as home based businesses Doug and Diana live in Vancouver

The Canadian Landlord's Guide Douglas Gray, Peter Mitham, 2010-03-18
The ultimate resource for Canadian residential landlords Anyone can become a landlord but not everyone will be a profitable landlord Distilling over 35 years of his first hand experience Doug Gray one of Canada s most respected real estate authors and experts guides readers on how to become a successful landlord Following the effective and proven formula of his previous bestsellers The Canadian Landlord Guide fills the void of information on Canadian landlording Some of the covered topics include Principles and formulas for profitable landlording Understanding how the real estate market works The pitfalls of real estate investing and how to avoid them Types of rental formats Where to get information on prospective properties How to finance real estate investments The legal aspects of buying and renting property Tenant selection Property maintenance Filled with easy to understand and credible advice The Canadian Landlord Guide is a must have resource for all Canadian landlords Seasoned professionals and aspiring beginners alike will find Doug Gray s landlording guide to be one of their key tools in their quest for real estate success Doug Gray B A LL B Vancouver BC has been buying renovating and renting real estate for 35 years In addition to being a successful real estate entrepreneur Doug has written over 28 bestselling real estate business and personal finance titles including Making Money in Real Estate 978 0 470 83620 0 and The Canadian Snowbird Guide 978 0 470 15375 8

The Complete Canadian Small Business Guide Gray, Diana Lynn, Douglas A. Gray, 1988
The Complete Guide to Buying and Owning a Recreational Property in Canada Douglas Gray, 2009-06-11
Prime vacation property throughout Canada has doubled in value within the past five years For the potential buyer of a vacation property the cost of entry can be stiff There is a high demand for many to own a vacation home or idyllic retreat for pleasure and lifestyle enjoyment future retirement rental revenue or investment profit But buying a recreational property can be a potential minefield for many reasons as there can be complex tax legal estate planning and investment issues to consider When investing hundreds of thousands of dollars in a recreational property you will need to do your due diligence and seek solid advice The Complete Guide to Buying and Owning Recreational Property in Canada written by Canada s leading authority on matters related to real estate offers valuable insights and tips and will prove a trustworthy resource for many years to come Topic areas include Buying the right property for the right reasons in the right location How to set a purchase and financing strategy and how to negotiate your best deal How to exercise caution when buying with family or friends and how to keep peace in the family when sharing use or ownership Getting the help of professionals such as a tax accountant lawyer home inspector mortgage broker insurance broker and realtor Obtaining tax and estate planning strategic advice to save tax on transfer sale or bequeathing of the property or inheriting a property What you need to know if

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The Canadian Snowbird Guide Douglas Gray,2009-12-31 Each year more than a million Canadians affectionately dubbed Snowbirds migrate to southern climes to enjoy warm weather and sandy beaches The strong Canadian dollar is making the trip more affordable and attractive than ever But post 9 11 Canadians face tighter security higher health costs and higher fuel costs when traveling to the US Canadians must budget accordingly Especially for first timers how can they properly plan their trip to ensure a worry free time away from home Among the topics this book includes are the Snowbird lifestyle financial planning what documents you need to enter the US what types of insurance and coverage are recommended ensuring you have an up to date will how US tax law applies to Canadians if money is earned or property sold snowbirding in Mexico and Costa Rica plus FAQs checklists and sources of further information

101 Streetsmart Condo Buying Tips for Canadians Douglas Gray,2010-01-07 Informative and comprehensive this book is a must have guide for people who are shopping for a condominium Condominiums are fast becoming the purchase of choice for people who are looking for the amenities of an urban lifestyle hands off maintenance and an entry into the real estate market for often less than the price of a detached single family home The appeal of a condominium lifestyle has resulted in increased demand and consequently higher purchase prices So it is crucial that prospective buyers understand what makes a condominium differnt from other types of real estate and what is involved when they decide to invest In *101 Streetsmart Condo Buying Tips for Canadians* bestselling real estate author Douglas Gray offers condo shoppers everything they need to know to make their purchase a pleasant and profitable experience Readers will learn about matching the purchase to their needs and risk tolerance financing strategies negotiation tactics and how to close the deal and pitfalls to avoid In addition to the many streetsmart tips the appendix includes a glossary of real estate terms useful websites and helpful checklists *101 Streetsmart Condo Buying Tips for Canadians* will appeal to condo purchasers who want reliable and objective information to help them make an informed insightful and confident decision when they buy

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Canadian Entrepreneurship and Small

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